Channel Partner Program

Provide Your Customers with Industry-Leading E911 Solutions

For resellers, integrators and consultants in the IP telephony market, a partnership with 911 Enable is the right decision to ensure your customer's E911 requirements are met. The 911 Enable Channel Partner program provides the solutions, training, tools and support you need to help your customers meet E911 regulations and set your company apart from the competition.

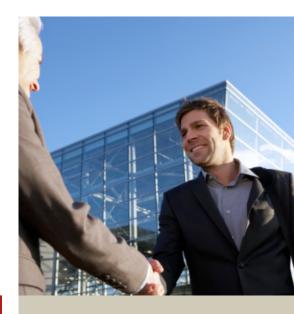## Why Partner with 911 Enable?

Make a Stronger Business Case
- Organizations migrating to IP networks are looking for a single provider for all their business needs - from voice and data to E911
- Include E911 as part of your complete IP solution
- Secure new accounts which require E911 to make the sale
- Solve E911 problems in existing deployments

Earn High Margins and Increase Revenues
- Obtain significant discounts on 911 Enable products and services
- Earn revenues on recurring annual maintenance and support fees
- Increase sales with professional services
- Scalable, cost-effective solutions will allow you to sell to both the SMB and enterprise markets

Leverage Our Experience
- 911 Enable specializes in E911 for IP phone systems
- Trusted by over 1000 organizations across the US and Canada
- 911 Enable will work with you throughout the sales process to ensure that your customers implement the right solution for their needs

Sales & Marketing Benefits

- Step-by-step sales support

- Assistance in responding to RFPs

- Sales/technical training

- Marketing material

- Partner newsletter

- Logo usage

- Public relations support

- On-line Partner site

- Dedicated Account Manager